



DOOR TO DOOR

Solutions for Foreigner

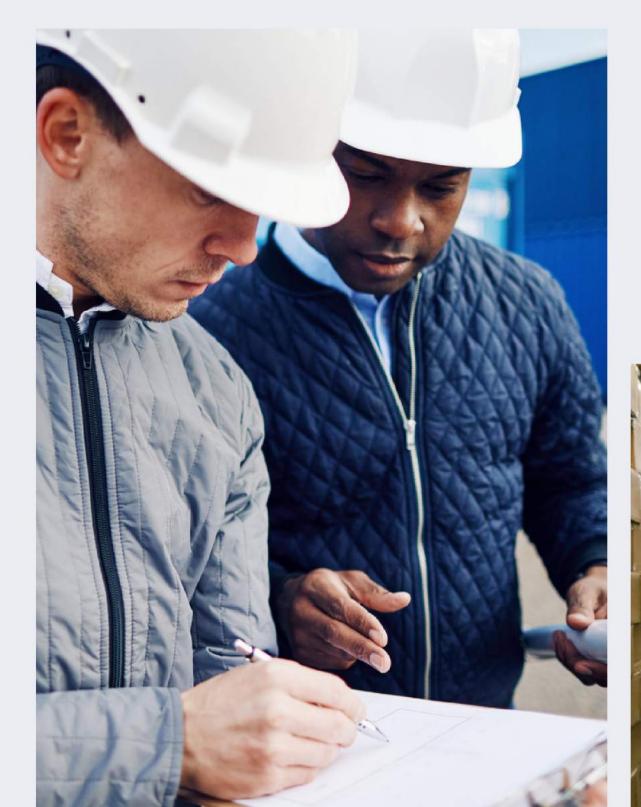
Trade

We garantee all import and export operations with our own logistic structure, in all kind of fields following technological intelligence for the whole operation.



QUEM SOMOS





FRAMEWORK

We are a brazilian trading company with a head office in São Paulo city and branch offices in Rio Claro/SP, Belo Horizonte/MG, Santos/SP and Itajaí/SC, counting on a networking of 250 agents around the world. The day by day commitment and creativity/innovation gave us long term customers and rewarding relationships.



KNOW HOW

Offering all the operational, tributary, financial and technological support: the complete and dynamic planning of your foreigner trade operations. Working in all states in Brazil and special regimes to make your operations more competitives.





Management is in our DNA

We take care of every step: shipment, special transports, specialized customer clearance and alignment with the tax planning hereby established. We optimize your time delivering business value, step by step reporting in real time.

BALANCE IN THE MAIN STRUCTURES OF THE OPERATION WHICH GARANTEE THE CONTROL AND SECURITY WITH BETTER RESULTS.

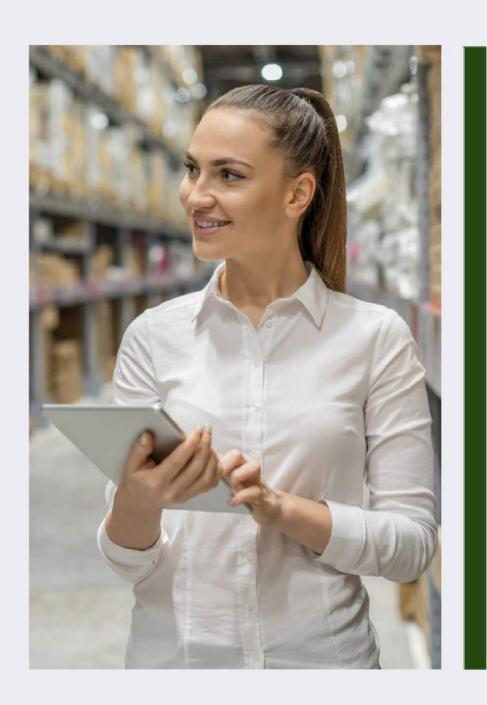






DOOR TO DOOR

- Better management of the processes door to door;
- Quantitative method to evaluate suppliers;
- Operational excellence, foccused in goals and costs saving;
- Integrated Logistics;
- Planning/Management of Supply Chain;
- Negotiation and strategic partnership with suppliers;
- Operational design foccused in costs saving an lead times.



Importing for account and by order of

We will be the importers of the products purchased by our customers who will be responsable for the financing and payment of the suppliers.

Purchase and Sale on Account

We will be responsable for buying products from exporters picked by our customers. Following this model, we will be also responsable for the payments of the importation processes and our bank partnerships allow better financial closes and financial burdens on the import operation.





Sectors of Performing

MACHINERY

GEAR

METALS

AUTOMOTIVE

ELECTRONIC AND TECHNOLOGY

FOOD AND BEVERAGE

CIVIL CONSTRUCTION

COSMETIC AND GARMENT

CONSUMER GOODS E RETAIL

A.O

















IMPORTTRAIL





PROCEDURES

Please note the Instructions to achieve the success of good export business in Brazil:

We do not take part of expeculations or general research of market prices, so we only accept documents named to our company (Trading New Hub). The documents must be in company's letterhead stationery with complete address in order to indentify the sender clearly and all the documents must be writen in english language. Only English language is legally effective.

The documents must be sent on pdf format by e-mail (Roger@tradingnewhub.com).

This procedure applies to export bargain and it's not legally binding and it may be extended or curtailed.

1. LOI - Letter of Intent + KYC - Know Your Customer

A lettler of Intent must be filled out LOI - Letter of Intent, by buyer or agent (main declarant) with all product informations as specifications and quantity, conditions (price, payment conditions, delivery, etc.)

Observations: LOI – Letter of Intent are not accepted without a target price. All the Letters of Intent must be named to New Hub Trading in its complete address, signed and in PDF format by e-mail. All the KYC must be followed by buyer 'passport and all the company informations as well, and sent by corporative e-mail.

2. Soft Corporate Offer - SCO

In 72 hours max. New Hub Trading will send a NCNDA (Non Compete, Circumvention, Non Disclousure Agreement) + Soft Coroporate Offer (SCO) against an ICPO as an agreement in 5 business days.

3- Irrevocable Corporate Purchase Order - ICPO

SCO being signed and stamped by buyer and sent back, buyer must issue an ICPO – Irrevocable Corporate Purchase Order in maximum 72 hours where all the specifications, conditions and procedures are described to firm the purchase intent. The buyer must send with ICPO the POOF, Proof of funds as a BCL, Bank Comfort Letter, or a RWA, Ready, Willing and Able, a Corporate Charter and a copy of the Passport of the buyer or legal representative, directly to seller.

4. Contract (SPA - Sales & Purchase Agreement)

After the receiving of purchase (ICPO – Irrevocable Corporate Purchase Order) and all the other documents from buyer described on topic 3 which will be verified by producer / seller and buyer will receive timely a draft contract (SPA – Sales & Purchase Agreement draft). The pre requirement is the positive analysis for all the documents and proof of funds corresponding to the scope of contract. The buyer will have 72 hours to revise the Contract SPA – Sales & Purchase Agreement.

As soon as the stakeholders agree with the SPA – Sales & Purchase Agreement, the buyer must sign the SPA – Sales & Purchase Agreement, and turn it back to producer / seller by e-mail. After a verification from producer / seller, the buyer receives a referenced SPA – Sales & Purchase Agreement.

5 -Usually the market works with the garantees of SBLC (Standby Letter of Credit)

Top 35 World Banks and DLC, Document Letter of Credit, only for customers from China and under special conditions of customers and values - Top 25 World Banks.

Attention: Kindly note that procedures aforementioned is not applied exclusively by New Hub Trading but by usage and pratices of commodities market on export. Remindering that New Hub Trading not always acts on purchase and sale of products but eventually as a broker.



EFFICIENCY AND QUALITY

On export, the efficiency and reability on delivery are the two of the main factors of the success of the whole operation. We can garantee the operational excellence following closer all the steps of the process.





THE BEST PRODUCTS ARRIVING AT THEIR DESTINATIONS EFFECTIVELY AND TARGET COST.



PLANNING

An export will only be very well succeeded preceded of a good planning. Selection of great suppliers, following production, logistic design and financial structure are essential for the achivement of the success of operation. We have the necessary power for each step of the planning, counting on experienced professionals with required skills in their fields.

(commercial, trade finance, operational, logistics, tributary and IT.)

WE OFFER COMPETITIVENESS IN VALUES, LOGISTICS, AND FINANCIAL STRUCTURE.







NEW HUB ASIA TRADING

Actuating on Foreigner Trade since 2017 targetting products and suppliers in many fields and places abroad.

Closing strong partnerships during its existence on the market, becoming distributor or an agent of foreigner companies in Brazil.

It has a very important role on Foreigner Trade, "A piece of Brazil into China allowing a piece of China in Brazil".

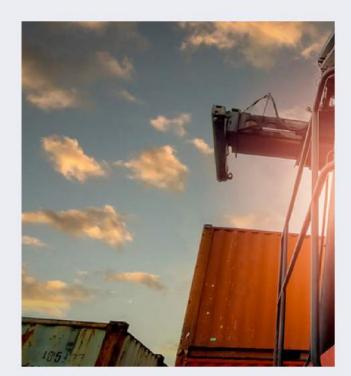
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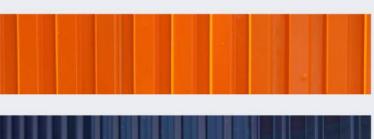
MAIN PRODUCTS AND SERVICES OF OUR PORTFOLIO











- Helping to open your company in China and Hong Kong;
- Consulting in Foreigner Trade market;
- Special Projects;
- · Accreditation on RADAR in Brazil and similar in China;
- Researching of suppliers in China and Southeast Asia;
- Researching of specific products in China and Southeast Asia;
- Product inspection;
- Technical Audit, good business standing, financial capacity of the customer or supplier;
- International Certification;
- International Representation;
- Trading company: Importing for account and by order of





The Sight

The sight of NEW HUB ASIA TRADING is that the importer and exporter must keep the foccus on production, sells and development, having a company as allied which may garantee the best opportunities for Supply Chain with fast and updated information. We offer you a complete service for your company, since the registration to be an importer or exporter till helping your company to achive the highest level of long term susteinable development. Hiring our services will guide your company to an important and definitive step to the profissionalisation of Foreigner Trade.





JOB DOMAIN - TRADING

New Hub Asia as exporter and Trading New Hub as importer;

To assist the companies which don't have a RADAR Individuals who want to import an amount of products in taxable quantities.

New Hub Asia as exporter and Brazilian Company as Consignee.

New Hub Asia buys the product and exports to Brazil.

Brazilian companies who need a specific product, with a competitive price, but no need to go to another place to look for the product.

Studies for new markets and attract suppliers for export;

To assist everybody who wants to export, being a producer or having a surplus product;

Helping the producer who exports already but wanna expand the market across the globe;







